

healthcare links

Linking Buyers & Suppliers Together



HCL works with disruptive companies that compete against market share leaders with innovative technology and better value.

Here is a summary of our client offerings.

Please contact us if there is a need in any of these product/service categories in your workplace.



www.allosource.org

Allosource is a non-profit and the world's leader in fresh cartilage tissue used for joint repair and skin allografts to heal severe burns. Allosource has grown into one of the largest tissue networks in the country and the world's largest processor of cellular bone allografts.



www.ameda.com

Ameda manufactures hospital and personal use breast pumps and accessories to support nursing moms. Ameda has been serving the pumping needs of hospitals since 1942, when founder, Einer Egnell created the first breast pump to mimic the suckling of a nursing infant.



www.ams-ionm.com

Advanced Monitoring Services is a Joint Commission accredited, full-service neurodiagnostic company that provides intraoperative monitoring and clinical neurodiagnostic services including clinical EEG and long-term epilepsy monitoring. At AMS, our focus is improving lives by serving patients and WOWing customers.



www.curasurgical.com

Building on a foundation of more than 35 years creating breakthrough clinically superior devices, Cura Surgical provides solutions designed to enhance the overall surgical experience for patients and surgeons. Our current portfolio includes Silverlon antimicrobial dressings with independent clinical evidence to address Surgical Site Infection in high risk procedures.



www.echonous.com

Echonous: the tools you need for bladder scanning and vascular access are NOW together. Either reach for UsScan, the first AI-driven bladder scanner or EchoNous Vein, designed specifically for Peripheral IV placement, to help complete the job that needs to be done.



www.greatlakeswest.com

Since 1999, Great Lakes West has been providing turn-key equipment packages for food service venues. We specialize in providing foodservice equipment, design and related services for all industries including Healthcare.



www.hclmus.com

Healthcare Logistics Management implements technology, best practices, policies and procedures to transform medical courier operations; outsourced or Insourced.





At LINET, we offer a wide range of above-standard health care products developed with focus on safety, comfort and innovative features that support early recovery of the patient and make work of the medical personnel easier. From sophisticated intensive care hospital beds to alternating therapy systems, transport stretchers, medical furniture and various practical accessories, our range fully covers all aspects of hospital care.



NHD provides national and regional healthcare providers and buying groups with medical imaging supplies, services and equipment through our network of regional distributors. The "Best of Both Worlds" ...national contract advantages from locally owned and managed companies.



BLYNK is the world's first battery powered small add-on device accessory that connects any medical device to a smartphone, tablet, computer or laptop in a real-time cloud based Artificial Intelligence "AI" platform. Imagine tracking/locating any piece of equipment and the value to Clinical Engineering to ensure PM compliance.



Ferris the producer and distributor of PolyMem™ wound care dressings. Unlike foam dressings, whose primary purpose is to absorb, PolyMem dressings are designed to facilitate healing, relieve pain and reduce inflammation in a unique way. The patented formulation works synergistically to provide unrivaled benefits for clinicians and patients.



A San Diego, California based health technology company dedicated to detecting early signs of patient deterioration in any acute care setting. ViSi Mobile was created to bridge the gap between intermittent spot check monitoring and ICU level monitoring. ViSi Mobile provides continuous surveillance monitoring of the five key vital signs to reduce adverse events through early recognition of deterioration. The ViSi Mobile system monitors: continuous non-invasive blood pressure, SpO2, heart rate, pulse rate, respiration rate, skin temperature and ECG.



Solutions in Critical Care

www.solutionsincriticalcare.com

Solutions in Critical Care: is a national network of regional specialty distributors. In addition to distributing speciality critical care/respiratory products, they also introduce niche products that have a unique value proposition for physicians, patients and healthcare providers.



www.WESendoscopy.com

Since 1997, WES had partnered with customers to provide service and support for medical equipment repair and pre-owned endoscopy and surgical equipment. WES is service-focused and handles an extensive list of repair capabilities that many other cannot perform in-house.

The Healthcare Links Organization has a bold vision: to do our part in helping improve outcomes while reducing the cost of healthcare by bringing together providers and suppliers with similar missions. We want to introduce better products, services and technologies, delivered safely, and at a reduced cost. All of our clients have a similar vision. New, innovative products are introduced every day, but sometimes take years to gain traction: we help our clients hit the ground running.

Our team has experience with products in: Orthopedics, Biologics, Wound Care, Imaging/radiology, IV therapy, anesthesia/respiratory, surgical instruments, capital equipment and more...

Reducing never events such as Pressure Ulcers, falls, DVT, Surgical Site infections, CLABSI...

And focused on the healthcare provider needs: Environment, New technology, Diversity, and Safety



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