



ACHIEVE YOUR MOST AMBITIOUS GOALS

A management consulting firm with the
expertise to implement any strategic initiative.

*Program Management
Property Condition Assessments
Transition/Occupancy Planning
Advisory Services*

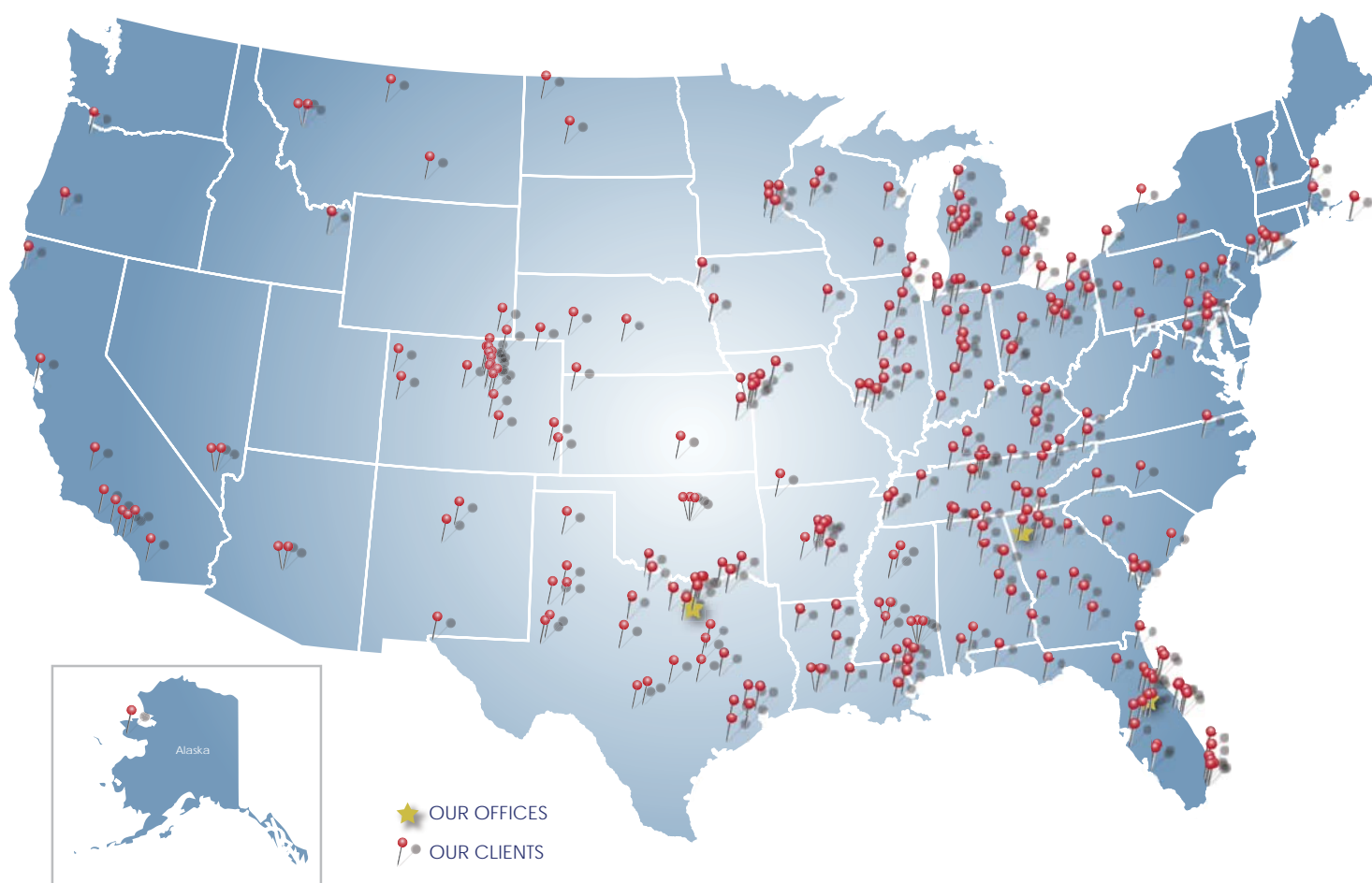




LEVERAGE OUR EXPERTISE

Coast to Coast Experience

With 33 years of focused experience in healthcare business and management consulting, our firm provides your team with a trusted partner to implement strategy and manage projects. Through our Advisory, Program Management, Transition/Occupancy Planning, and Property Condition Assessments service lines, we can serve your needs at any stage.





PROJECT MANAGEMENT

Better project outcomes, before you even break ground.

Start By Providing The Best Facility Possible.

Experts in facility design, construction, and capital budget management, the ADAMS Program Management team brings to life the projects that propel you forward. By employing a program manager, your team can focus on its critical day-to-day tasks, making large capital projects less taxing on operational staff.

Our Approach

ADAMS prescribes the appropriate delivery method to meet client needs and goals, assembles the project team, and manages all aspects of the project to ensure scope, budget, and schedule alignment at all milestones.

Program Management Services

- Owner's Representation
- Staff Augmentation
- Capital Program Management
- Construction Process
- Real Estate Support
- Project Status Assessment
- Project Rescue
- Master Planning





PROPERTY CONDITION ASSESSMENTS

Make informed decisions with
an expert assessment.

Evaluate Capital Maintenance Requirements, Expose Potential Risks in Real Estate Acquisitions with a PCA.

ADAMS Property Condition Assessment (PCA) team provides clients with the ability to accurately analyze the issues related to their existing properties or potential real estate acquisitions. Critical to both lenders/real estate investors and owners, PCAs provide the insight needed to make critical facility purchasing decisions and develop strategic maintenance plans.

Our Approach

The ADAMS PCA team follows the American Society for Testing and Materials (ASTM) E2018-08 Standard Guide as a baseline for Property Condition Assessments. The goal of a PCA is to analyze a property and pro-actively identify/assess the condition and magnitude of potential maintenance issues, leaving clients with a complete report on the facility's current state to adequately plan future maintenance.

Property Condition Assessment Services

- On-Site Inspection
- Cost Estimating
- Maintenance Prioritization
- Capital Expenditure Projections





TRANSITION/OCCUPANCY PLANNING

Plan, prepare, activate.

A Transition Requires Expertise with a Project Management Foundation.

Transition Planning is defined as the operational and physical relocation into a new facility, addition, or renovation. Transition/Occupancy Planning encompasses the move of and change to, processes and services, staffing, material goods and patients in a manner that is expeditious and minimizes interference with current daily operations.

Our Approach

The ADAMS Transition/Occupancy Planning practice deploys comprehensive planning tools as early as the design phase of a capital project. By doing so, our work minimizes change orders, labor hours, and the effects of the transition on day-to-day operations. The team's expertise ensures an understanding of the complexities that come with transitioning a facility.

Transition and Occupancy Planning Services

- Facility Readiness
- New Facility Activation
- Operational Development
- Education/Orientation
- Day-In-The-Life Scenarios
- Move (Physical)
- Furniture, Fixtures, and Equipment (FF&E) Coordination
- FF&E Procurement and Delivery
- Move Schedule Development
- Receiving, Installation of Equipment
- Occupational Design Reviews
- Reclamation





ADVISORY SERVICES

Improved performance through strategic thinking.

The Healthcare Competitive Landscape Is Changing, Fast.

ADAMS brings innovation and expertise in the modern healthcare environment to solve your most challenging problems. The ADAMS team collaborates with your organization, providing advice rooted in decades of healthcare management experience.

Our Approach

Our Advisory services deploy best practice research, frameworks, and tactics to position your organization for scalable growth.

Advisory Services

- Market & Demographic Analysis
- Market Share Analysis
- Strategic Planning & Volume Projection
- Ambulatory Strategy Development
- Strategic Facility Master Planning
- Facility and Service Line Financial Planning
- Facility Sizing and Growth Planning
- Physician/Ambulatory Facility Sizing
- Healthcare Reform Response





A LETTER FROM OUR CEO Jeffrey L. Christmann



Passionate about planning and building, ADAMS Management Services Corporation (ADAMS) has represented its national client base for 33 years in over \$18 billion dollars of facility development projects that total more than 30 million square feet.

In addition to Program Management and Owner's Representation Services for capital construction projects, ADAMS also brings expertise in the areas of master planning, property condition assessments, demographic analysis, strategic planning/cost savings, and transition and occupancy planning. To remain objective for our clients we do not develop, finance, design, build, or manage properties; rather, we leverage our collective years of diversified experience and relationships to fill any voids between operational/financial improvement and capital program initiatives, as well as ensure the very best service to our clients.

Over 90% of ADAMS' engagements come from repeat business or client referrals. ADAMS' goal is to become an independent extension of your team to work seamlessly toward the goals of your organization. ADAMS knows the importance of delivering the very best resources, advice, and work product at every stage of the engagement. We are eager to get to know you and your organization's goals.

Thank you for reviewing this summary of our services and qualifications. We will reach out in the near future to determine how ADAMS can be of service to your organization.

Sincerely,

ADAMS Management Services Corporation

Jeffrey L. Christmann
Chief Executive Officer

