

OneEQSM

Digital Technology Consulting



high tech. human.SM



OneEQ. HIGHTECH. HUMAN.

We're a full-service technology, planning and operational consultancy that balances technology and the human. OneEQ is a new name and a new look for us, but we've been around for nearly three decades, working across the healthcare continuum to solve our clients' most intractable and complex challenges.

Rooted in a deep understanding of our clients' business, we know their pain points—clinical, operational and financial—and marshal our expertise to enhance the patient experience, drive improved outcomes and remove inefficiencies.

Our value is inherent to the way we work and our roster of repeat clients is a testament to our efforts. While we manage some of the largest project budgets

in the industry, we approach each project with a customized approach, and we leave one-size-fits-all solutions at the door.

OneEQ is here to help you navigate key decision-making milestones and the budget process with the confidence and peace of mind that comes with years of experience and an array of insights. The result is smart investment decisions that blend the latest innovations in technology and operational efficiencies with proven, patient-centered approaches.

OneEQ. High tech. Human.

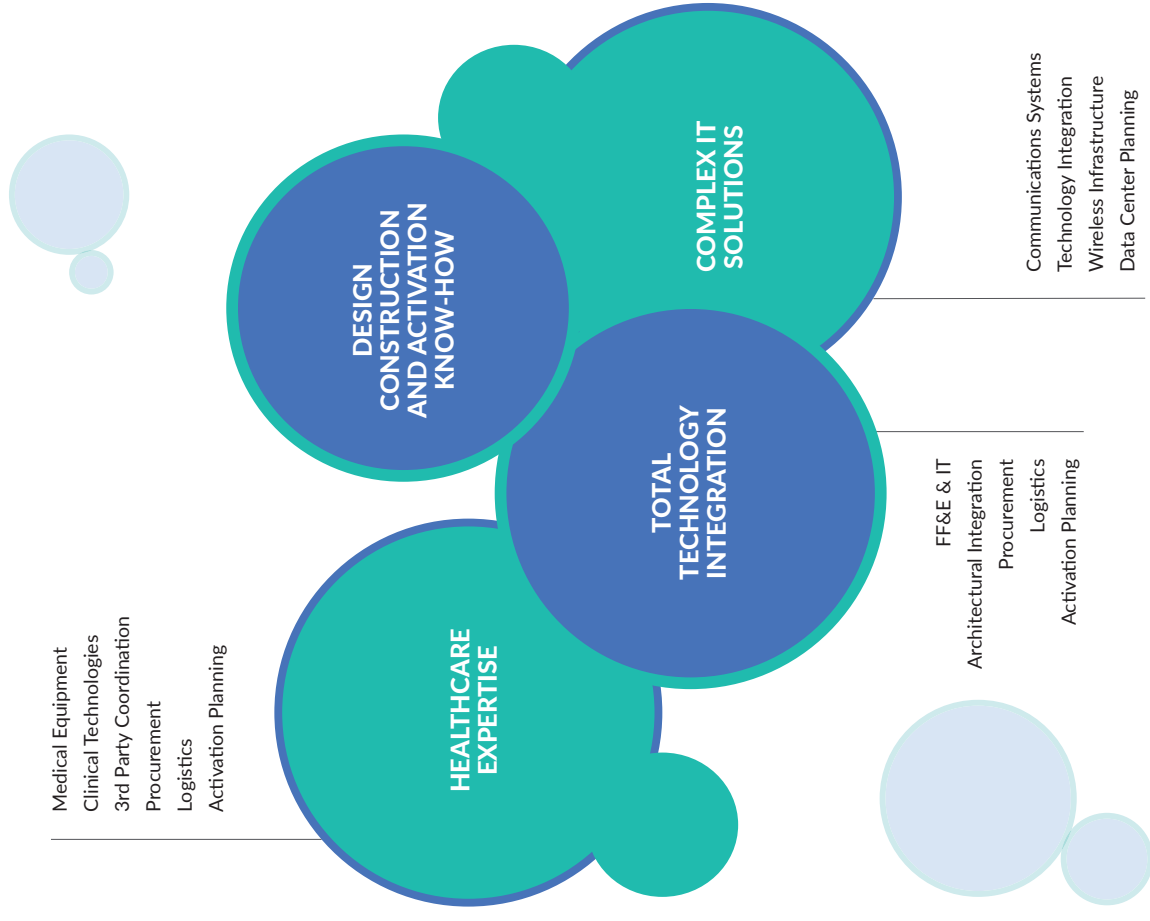
Who We Are

We take pride in our ability to mediate the common disconnect between technology and the human. From the ever-expanding demands of information and medical systems to the central importance of the patient, we have the expertise and the vision to deliver tangible improvements in high performance IT systems within the facility design and construction arena.

From early planning, to installation coordination to procurement and activation logistics, we offer our clients a turnkey, full-service solution and single point of contact.

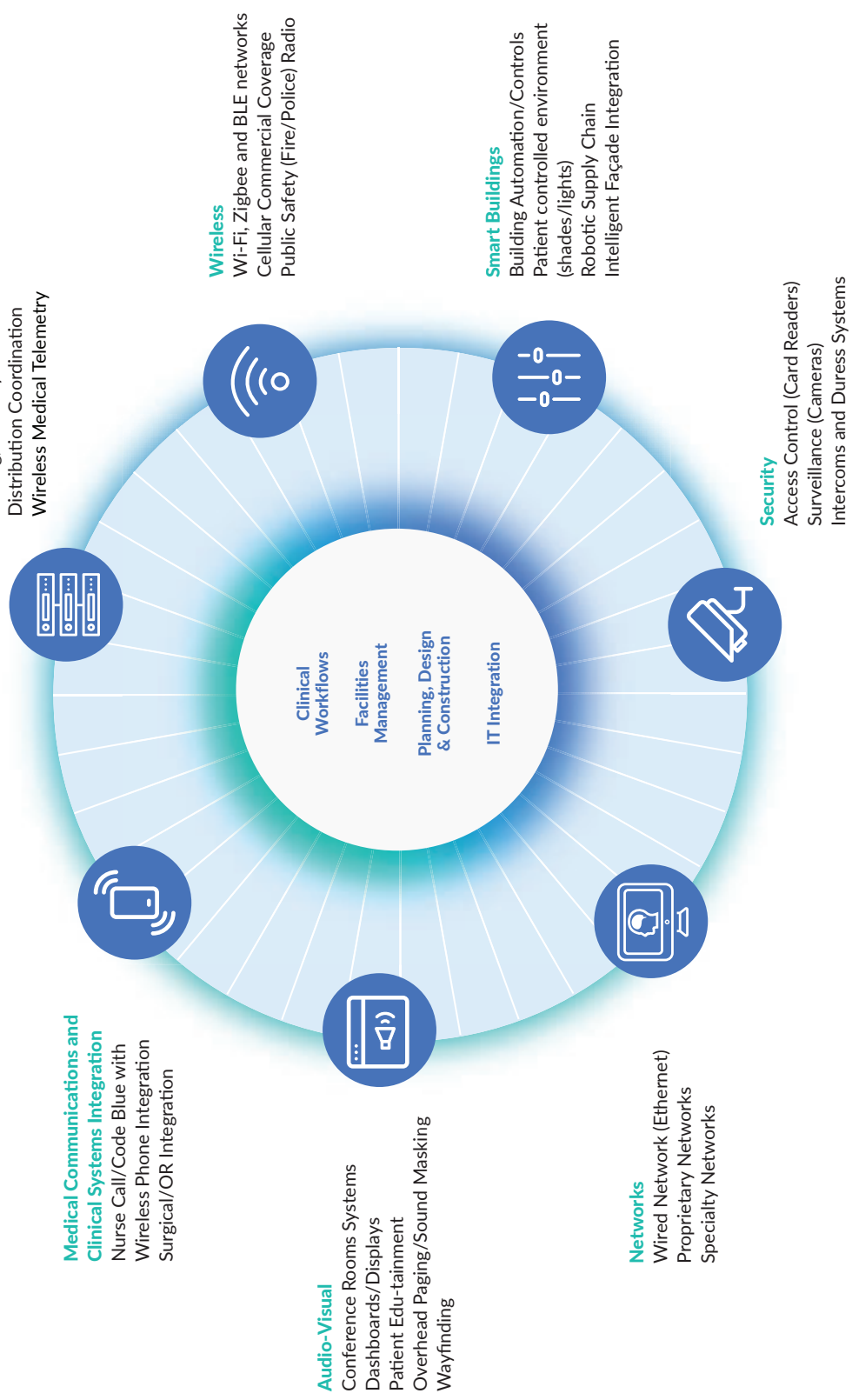
While we lean on technologies like BIM/Revit to streamline our work, communications, and decision-making, our hands-on leadership is with you every step of the way. Our workflows are supported by industry certifications, such as such as IBWave, PON Certifications, and our team of technical credential holders who to bring the industry's best practices and unique solutions to your project.

“For a seamless movement of data, we employ a cohesive strategy to ensure your IT infrastructure is tightly integrated with all clinical technology solutions.”



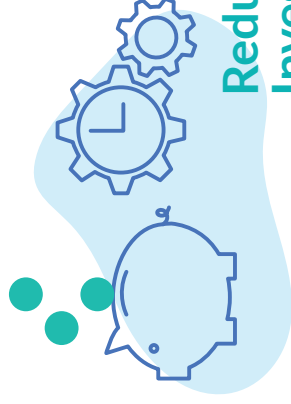
Our Services

OneEQ adds or supplements IT expertise for projects which most owners, architects or general contractors may not have in-house. Our experts bring a global, future-focused perspective with years of experience. Our full-time job is understanding and knowing what's on the future horizon and incorporating that knowledge into planning and design of current projects.



Our Impact

We understand our clients' pain points—clinical, operational and financial—and marshal our knowledge and expertise to enhance the user experience, drive improved outcomes and remove inefficiencies. A few examples:

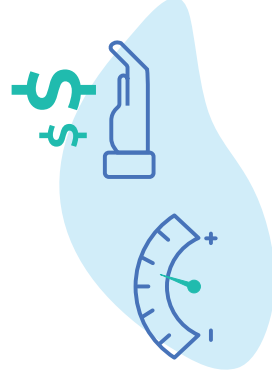


Reduce Initial IT Investment Anxiety

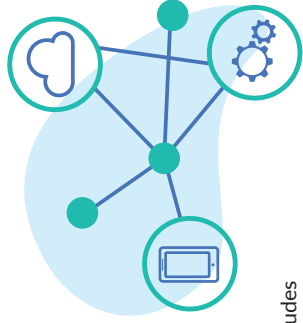
Initial IT investment for a new construction project can represent as much as **10% to 30% of the total construction cost**. Clients need to make sure initial IT expenditures are appropriately allocated to allow them the flexibility for technology refreshes. The typical new building has a life span of approximately 30 – 50 years, while technology refresh or upgrades occur in 3-5 year increments. **IT planning for new buildings must include the foresight and flexibility to minimize the cost and disruption, while facilitating the rapid adoption of new technology.**

Best Fit Technology

How does a client know which technology is best to support their clinical, operational and financial goals for a project? We provide the **vision to match appropriate technology with specific financial goals**. Our experts can advise clients on available solutions and advise them on the best fit for their needs.



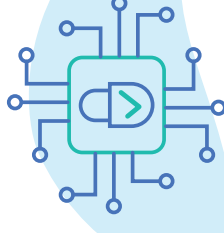
Seamless Communication



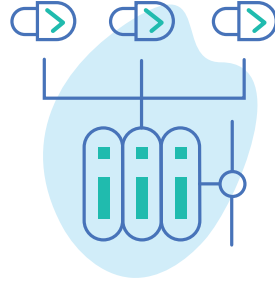
You need to be sure that your IT plan includes the vision and foresight to integrate disparate technologies throughout the facility and perhaps beyond. **We ensure all systems, clinical and non-clinical will seamlessly communicate.** (Plan for the future: Internet of Everything)

Cyber Security

Cyber security is an ever-increasing concern for our clients. Through the thoughtful design of physical security systems, we enable the highest level of vigilance when it comes to cyber threats. **We help you plan for and implement technology that prevents malicious activity on the physical and virtual components of the IT backbone.**

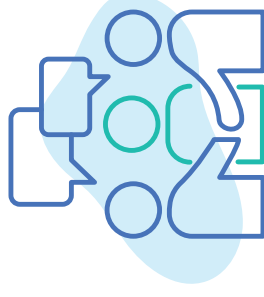


Scope Creep Avoidance



Construction projects take years to complete which means avoiding scope creep and change orders is critical. Many technology items are things that don't get the same visibility as clinical equipment (i.e. MRIs or CT scanners) because they are ultimately destined to be in an IT closet or behind the walls/ceilings. **Our experts manage the planning, budgeting and procurement to minimize changes, avoid creep and mitigate risk even for those unseen necessities.**

Relationship Facilitation



Our goal is to create a collaborative environment in which various consultants and contractors are always on the same page. **We consider ourselves multilingual; being able to speak design and construction, healthcare and IT.** Because of our diverse knowledge base and communication knowhow we are natural leaders in relationship facilitation. We provide an objective assessment of the capabilities of external resources, as well as, equipment and materials planned for use on the project and know the right people to talk to for solving any problems.

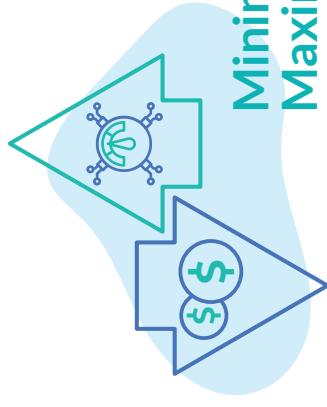
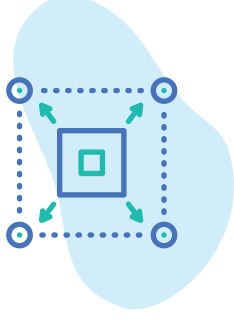
Leverage Experience

With so many options these days, **we shepherd the systems and equipment selection process in a non-biased consultative fashion**, doing the heavy lifting of presenting pros and cons, conducting technical analyses, and ultimately determining what is best for our clients. We work closely with all of the leading manufacturers of IT technology and have established rapport with each of them.



Wireless/Mobility

With so many technologies going wireless, **it's important to design an RF ecosystem that enables multiple technologies, devices and users to coexist without interference simultaneously**. While wireless sounds less equipment intensive, what's on the backend often demands additional space and energy than its counterparts.



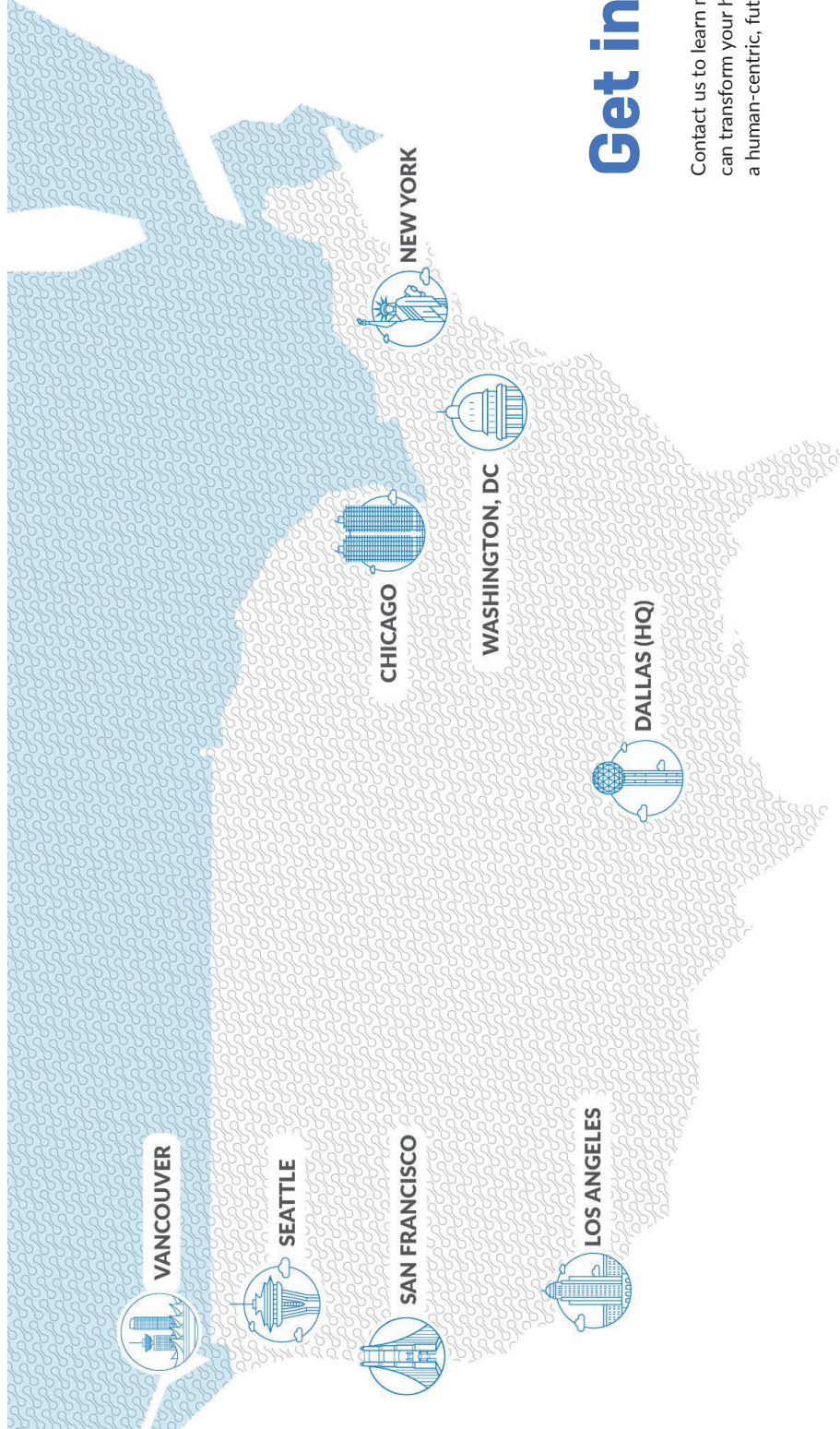
Minimize Spend, Maximize Tech

Clients need realistic budget planning that minimizes the capital outlay while maximizing the technology performance. Items planned for and purchased today must be flexible and adaptable to allow **rapid adoption of new technologies for tomorrow**.

Scalability/ Growth

While some technology, like handheld equipment seems to be getting smaller and becoming more capable, their quantities and amount of systems requiring IT connectivity is growing. IT spaces are becoming strained for space and require more energy. Designing for technologies that don't yet exist isn't easy, but **ensuring that your facility is built with flexibility and adaptability in mind will help you pivot in the future**.





Get in Touch

Contact us to learn more about how OneEQ can transform your healthcare organization into a human-centric, future-focused facility.

Our Bandwidth

We've solved some of the biggest, most intractable problems in the industry. And we've done it for some of the most demanding clients in North America.

In eight offices throughout the US and Canada, we employ some of the industry's leading technology systems planners, many of whom have over 20 years' experience. While we bring our best ideas and expertise to each project, we don't rely on one-size-fits-all approaches. Instead, each project begins by listening to our client and ends with a tailored solution.



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For more information on our
services and approach, visit
www.one-eq.com to watch our
short video or scan our QR tag.